RETAIL & FMCG LEADERSHIP LEVEL 1: EMERGING LEADERS & MANAGERS TOOLKIT

Transform from individual contributor to effective leader



ONLINE DELIVERY

EXPLORE

- ► Understand the differences between technical management and people leadership
- ► Delve into your leadership style and establish practical, autonomous and effective decision-making processes
- ► Improve organisational performance and business results through stronger team leadership
- Strategies to identify problems and implement effective problem-solving solutions

EXPERT FACILITATOR



Claire Davis
Managing Director, Leadership
Performance Coach
Stretch Leaders

BOOK BEFORE 23 NOVEMBER, SAVE \$500





ABOUT THE EVENT

The future of Retail and FMCG will be defined by the next generation of leaders paving the way. The transition from managing a function to leading yourself and others to achieve high performance can be daunting. In this highly competitive environment, it is important to use your unique strengths to your advantage, confidently seize opportunities for growth and identify the ways you can exceed expectations.

The performance metrics that attract praise from senior leaders now, aren't always the same skill sets that will make you an effective leader and help you stand out from the crowd. You need to develop deep insights, skills and leadership styles to influence and inspire others and driver performance in your organisation.

Over two interactive days, you will explore the interrelational relationship between purpose, process, people and leading practice. This will provide you with a unique development opportunity to enhance and refine your leadership toolkit and develop into an effective contemporary leader who can successfully navigate your organisation's culture and dynamics to achieve results.

Group Discounts Available!



25% off Standard Rate Team of 10+



20% off Standard Rate Team of 8 - 9



15% off Standard Rate Team of 5 - 7



10% off Standard Rate Team of 3 - 4

DAY ONE

Delve into the differences between technical management and people leadership

- ► Learn the five levels of leadership
- ► Explore the key roles of managers and leaders
- ► Identify the successful mindsets of today's Retail and FMCG leaders

Learning leadership capabilities

- ► Capabilities and attributes of an effective leader
- ► Identify your core values and goals
- Develop strategies for building capability development into your career

The importance of self-awareness - Emotional Intelligence (EI)

- Explore your El and its impact on personal and team performance
- Understand the link between self-awareness and leadership success
- Embrace qualities of empathy to become a compelling and inspiring leader

Communicate with purpose - Understand the power of why

- Understanding and sharing your vision
- ► Cultivate assertiveness and know when to say no
- ► Sharpen your leadership presence



DAY TWO

Manage work through others - The importance of empowerment in team development

- ► Learn the six steps for effective delegation
- How to set achievable, manageable and measurable goals
- Drive team capacity through tailored team development

How to deal with complex issues

- ► Handling difficult conversations
- Empower collaborative decision making in your team
- ► Learn strategies to engage all team members

Managing up - Improve your influencing skills

- ► Identify and gain access to influencers
- Learn how to position yourself as a person of influence
- ► Maintain strong internal and external networks

Create your personal plan to lead for results in Retail and FMCG

- Individual reflection and planning to take the next step
- ► Develop a concrete strategy to implement on your return to work

YOUR FACILITATOR

Claire is an Executive Coach, Leadership Mentor and Board Member. Claire has over 20 years' experience in Senior Executive and Board roles following a distinguished career in Finance & Accounting. Claire's leadership roles have included Golden Circle and FoodWorks. For the last 11 years she has had the privilege of coaching Executives and Senior Managers, with clients including high profile organisations such as Suncorp, Telstra and Allergan.



Claire Davis Managing Director, Leadership Performance Coach Stretch Leaders

WHAT OUR DELEGATES ARE SAYING



Fantastic initiation to leadership/
management with some real
practical tools to take back and
implement in the workplace.
Extremely motivating and thoughtprovoking. Has Given me an insight
into how leadership/management
skills influence the workplace



Liquid Learning is more than just another conference - they create an experience of growth and inspiration through real human connection. With a breadth of delegates, interesting session styles, quality content and exceptional venues, these events are a professional and personal investment with true reward.





Also Available



RETAIL & FMCG
LEADERSHIP LEVEL 2:
CRITICAL SKILLS FOR
EXPERIENCED LEADERS

9 - 10 MARCH ONLINE DELIVERY

Retail & FMCG Leadership Level 1: Emerging Leaders & Managers Toolkit 16 - 17 February 2022

Online Delivery

Booking Form

Event Reference: RFLL0222A - O Priority Code: I

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