PUBLIC SECTOR APS6 TO ELI: MANAGEMENT ESSENTIALS WORKSHOP

ESSENTIAL LEADERSHIP SKILLS TO STRENGTHEN THE CONNECTIONS BETWEEN STRATEGY & RESULTS



## **EXPLORE**

- Address changing expectations facing management
- Translate strategic direction into definable outcomes
- ► Define & action efficiency gain in your team
- Align & incorporate your values into leadership vision
- ► Deliver to corporate outcomes
- Manage KPIs, set expectations & monitor outcomes
- ► Hit targets within set time & budget constraints
- Communicate across management & executive levels
- Understand the attributes of an authentic leader that inspires accountability
- ► Contribute to strategic planning & successfully implement operational strategies
- Proactively manage conflict, controversies & sensitivities to deliver outcomes
- Implement innovation & long-term efficiency gain

## **EXPERT FACILITATOR**



Martin Brooker Founder Quench Group



## **ABOUT THE EVENT**

Despite businesses and organisations across the globe closing their doors and making the move to remote work, the Public Sector is open for business, and while you are continuing to deliver essential services to the community, the way you do business is changing. As we continue to navigate our way through these unprecedented times, there is a heightened focus on performance and results in the Australian Public Service, more is expected from emerging leaders in the APS6 to EL1 bands who often sit at the intersection of operations and strategy. In a turbulent operating environment that's characterised by instability, moving goalposts and change, many managers struggle to implement strategy and effectively 'manage for results.'

As an emerging leader, you must effectively bridge the gap between planning and action. You are also responsible for galvanising your teams to execute and implement a strategy. The 2015-16 APC State of the Service Review highlights APS employee engagement at just 45%, compared to the private sector at 72%. At the same time, while 89% of staff are experiencing change, only 47% are satisfied with how that change was communicated. As emerging leaders, you sit at the heart of this opportunity for efficiency gain.

This hands-on program is designed to give you the latest tools, techniques and practical frameworks to successfully manage for better results in today's fast-changing world. The program will connect theory with practice and over the course of the training, you will build a personal action plan to apply when you return to work.

## YOUR FACILITATOR

Martin is a veteran of 37 years service as an officer in the Royal Australian Navy. His extensive career included command at sea, and operational service in the Middle East, Afghanistan and the Pacific. He retired from the Royal Australian Navy in March 2015 with the rank of Commodore.

Now Founder and Director of the Quench Group, Martin specialises in helping individuals and organisations realise their potential through personal and organisational change. He shares his real-life experiences from both leadership positions and leading culture change to explore the challenges of leadership and addressing what he believes to be key lessons for all leaders who want to be authentic.



## **DAY ONE**

#### MANAGING YOURSELF FOR RESULTS

## Redefine your success - New competencies and capabilities

- Strategies to effectively step up and build your leadership skills beyond technical competency
- How to stay grounded while taking on greater leadership challenges
- ► What it means to be an 'agile' and 'authentic' leader

### Expand your Emotional Intelligence (EQ)

- ► Evaluate your EQ level and identify opportunities for further growth
- Understand your EQ and its impact on personal and team performance
- ► Using the 'Third Space' to maximise your impact and effectiveness

#### MANAGING YOUR TEAM FOR RESULTS

#### Lift employee engagement to drive performance

- ► Understand the new drivers to motivation
- Harness the potential and performance to develop others
- ► The importance of developing agile teams

## Streamline your decision making process

- Identify your goals and become an outcomesoriented leader
- How to intervene when performance targets are off track
- Provide high direction and high support

## **DAY TWO**

#### MANAGING UP FOR RESULTS

### Managing up - Improve your influencing skills

- Understand the interest and influence of Senior Executives
- Communicate to all stages of the 'change curve'
- ► Effectively code-switch to influence and achieve buyin from senior leaders

#### Predict your critical path - Projecting future outcomes

- ► Anticipate and establish priorities
- Strategic advice, problem solving and issues management
- ► Achieve outcomes by proactively managing conflict, controversy and sensitivities

#### TURNING INSIGHT INTO ACTION

## Leading for results

- Enrich your learning experience through practical group discussion
- Brainstorm issues and strategies to address challenges
- ► Reality check! The bottom line on implementation

### Create your personal plan to lead for results

- Individual reflection and planning to take the next step
- ► Identify and tackle strategy execution challenges
- Develop a concrete strategy to implement on your return to work

## Public Sector APS6 to EL1: Management Essentials Workshop

6 - 7 October 2020

## **Online Delivery**

# **Booking Form**

Event Reference: PEMR1020A - O Priority Code: I

0	Regis	tration Inforr	mation									
Orga	Organisation Name											
Add	Address Suburb State Post										ode	
Booking Contact Information												
Title	F	ull Name		Position			Email			Phone		
Delegate Information												
#	Title	Full Na	me or TBA		Position				Email			
1												
2												
3												
4												
5												
6												
7												
8												
9												
10												
Your Investment												
Options (por porcorr)			Register an	Rapid Action Rate Register and pay by 2 June		Value Plus Rate Register and pay by 7 July		Super Saver Rate Register and pay by 11 August		ird Rate and pay by tember	Standard Rate	
_	Workshop		\$1795 + GST = (\$1974.50)		\$1895 + GST = (\$2084.50)		\$1995 + GST	\$1995 + GST = (\$2194.50)		Γ = (\$2304.50)	\$2195 + GST = (\$2414.50)	
Discounted off standard rates :			Save up t	Save up to \$400		Save up to \$300		Save up to \$200		to \$100	All Prices listed in Australian Dollars	
Dis Ava	Group 10% off 15% off Standard Rate Available: Team of 3 - 4 Team of 5  Conditions: Group Discounts apply for bookings made simulations.				Team of 8+				TOTAL incl GST  tes only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates.			
Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.  Note: Course materials included. Registration Options are per person only.												
Payment Details  Payment is required prior to attending this event												
	Credit Card Cheque (pay	able to Liquid Learn	ning Group Pty Ltd)	Credit Card Details - Please charge my credit card for this registration:  Card Type Visa MasterCard American Express  Note: 2% surcharge applies to American Express payments						Please transfer f Westpac Account Learning Group	nt Name: Liquid	
	Electronic Fu	unds Transfer		Card Number				Expiry		BSB: 032 002 Account No: 403 SWIFT Code: W		
	Please invoid			CVV Full Name as on card					/	Amount Amount	FACAU25	
ŀ	Purchase O	rder No. #								PEMR1020A - O		
Cardholder's Contact Number Signature And registrant name												
<b>Ø</b>	Authority  Authorising Manager's Details: This registration is invalid without a signature											
Nam	ne			Position			Phone					
Ema	ail							Signature X		Date		
		Email±	his form±	o: booki	വടക്ഷി	guidlearnin	g.com.au		s on: +61.	2 8239 97	711	
Email this form to: bookings@liquidlearning.com.au or Call us on: +61 2 8239 9711  Registration Policy If you are unable to attend this event, you may send a Liquid Learning Group Pty Ltd takes all care to produce high quality accepts no responsibility for reliance on such information and recommends												
substitute o	delegate in ye	our place at no addition	onal cost. Please advis	e us of eve		er as promised. All advert				urther professional		

Negistration Policy if you are unable to attend this event, you may send a substitute delegate in your place at no additional cost. Please advise us of any substitutions as soon as possible. Alternatively, you may transfer your registration to another event run by Liquid Learning Group Py Ltd. A 10% service fee may apply. By confirming your registration you commit to pay the registration investment in full. Should you wish to cancel your registration, please notify us in writing as soon as possible and a credit note will be issued valid for use towards any future event held by Liquid Learning Group Pty Ltd in the twelve months following the date of issuance. Cancellation notifications received less than 14 days from the event running will receive a credit note to the value of the registration fee less a service fee of \$400 plus GST. Liquid Learning Group Pty Ltd does not provide refunds for cancellation. If your invoice is yet to be paid and you wish to cancel, payment must be processed and a credit note will be issued following receipt. The prices above are based on one person per registration. It is not possible for multiple people to attend within any day of the event on a single registration. Split tickets, i.e. a different person attending each day of the event, can be arranged. A fee will apply. Please call us for details.

Liquid Learning Group Pty Ltd takes all care to produce high quality events that deliver as promised. All advertised details are correct at time of publishing. However, when circumstances beyond our control prevail, we reserve the right to change program content, facilitators or venues. We also reserve the right to cancel or reschedule events if circumstances arise whereby performance of the event is no longer feasible, possible or legal. Liquid Learning Group Pty Ltd will not be responsible for any loss or damage arising from any changes to or cancelling or rescheduling of an event. If an event is cancelled or rescheduled, judiud Learning Group Pty Ltd will make every effort to contact every registered delegate; if an event is cancelled or rou are unable to attend the rescheduled event you will be issued with a credit note valid for use towards any future Liquid Learning Group Pty Ltd event held in the twelve months following date of issuance.

**Disclaimer** Liquid Learning Group Pty Ltd has taken due care in selecting qualified professionals as its authors and course facilitators. The information provided by course facilitators is not produced by Liquid Learning Group Pty Ltd and should not be regarded as advice. Liquid Learning Group Pty Ltd

Privacy Statement Liquid Learning Group Pty Ltd is committed to your privacy. All information collected on this registration will be held in the strictest of confidence and in accordance with the Privacy Act 1988. Liquid Learning Group Pty Ltd will add your information to a secure database. This will be used primarily to contact you for ongoing research, product development and notice of future events and services offered by Liquid Learning Group Pty Ltd. Occasionally you may receive information from organisations associated with Liquid Learning Group Pty Ltd. If you do not wish to receive such information please tick this box: ☐

To update or have your details deleted please advise our Database team at Liquid Learning Group Pty Ltd, Level 9, 80 Clarence Street, Sydney NSW 2000, PH: +61 2 8239 9700, email: database@liquidlearning.com.au

© 2020 Liquid Learning Group Pty Ltd ACN 108 415 354