

# NSW PUBLIC SECTOR GRADES 9 TO 11: MANAGEMENT ESSENTIALS WORKSHOP

ESSENTIAL MANAGEMENT SKILLS TO STRENGTHEN  
THE CONNECTIONS BETWEEN STRATEGY & RESULTS

21 - 22  
SEPTEMBER

ONLINE DELIVERY

## EXPLORE

- ▶ Understand the attributes of an adaptive leader that inspires accountability
- ▶ Foster trust and influence through powerful communication techniques
- ▶ How to intervene when performance targets are off track
- ▶ Develop a focussed, yet flexible, strategy to guide your leadership development

## EXPERT FACILITATOR



**Maree Walk**  
Founder & Principal Consultant  
Storyroad

BOOK  
BEFORE  
11 JUNE,  
SAVE  
**\$400**



## VIRTUAL EVENT

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## ABOUT THE EVENT

As we continue to navigate our way through these unprecedented times, there is a heightened focus on performance and results in the NSW Public Sector, more is expected from emerging leaders who often sit at the intersection of operations and strategy. In a turbulent operating environment that's characterised by instability, moving goalposts and change, many managers struggle to implement strategy and effectively 'manage for results.'

As an emerging leader, you must effectively bridge the gap between planning and action. You are also responsible for galvanising your teams to execute and implement a strategy. As emerging leaders, you sit at the heart of this opportunity for efficiency gain.

This hands-on program is designed to give you the latest tools, techniques and practical frameworks to successfully manage for better results in today's fast-changing world. You will connect theory with practice and over the course of the training, you will build a personal action plan to apply when you return to work.

## TRAINING DELIVERY AND PRE-COURSE QUESTIONNAIRE

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

## DAY ONE

### MANAGING YOURSELF FOR RESULTS

#### Redefine your success - New competencies and capabilities

- ▶ Strategies to effectively step up and build your leadership skills beyond technical competency
- ▶ How to stay grounded while taking on greater leadership challenges
- ▶ What it means to be an adaptive leader

#### Expand your Emotional Intelligence (EQ)

- ▶ Evaluate your EQ level and identify opportunities for further growth
- ▶ Understand your EQ and its impact on personal and team performance
- ▶ Recognise and respond appropriately to unproductive stress patterns

### MANAGING YOUR TEAM FOR RESULTS

#### Lift employee engagement to drive high performance

- ▶ Understand the new drivers to motivation
- ▶ Harness the potential and performance to develop others
- ▶ The importance of developing agile teams

#### Communicate with new purpose

- ▶ Learn narrative styles and how to use different styles for different purposes
- ▶ Create and convey a clear narrative for your project or team
- ▶ Improve feedback in your team's working and communication styles

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## DAY TWO

### MANAGING UP FOR RESULTS

#### Improve your influencing skills

- ▶ Understand the interest and influence of Senior Executives
- ▶ Engage and manage stakeholders expectations
- ▶ Effectively code-switch to influence and achieve buy-in from senior leaders

#### Managing your critical path - Projecting future outcomes

- ▶ Strategic advice, problem-solving and issues management
- ▶ How to intervene when performance targets are off track
- ▶ Utilise set-backs and failures as a catalyst for new strategies and behaviours

### TURNING INSIGHTS INTO ACTION

#### Leading for results

- ▶ Identify your goals and become an outcomes-oriented leader
- ▶ Understand when and how to seek support
- ▶ Brainstorm issues and strategies to address challenges

#### Create your personal plan to lead for results

- ▶ Action plan to apply your learning in the workplace
- ▶ Identify and tackle strategy execution challenges
- ▶ Develop a concrete strategy to implement on your return to work

BOOK  
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**\$400**

## WHO WILL ATTEND?

Most attendees will fall into Grades 9 to 11 banded roles throughout the NSW Public Sector, including:

- ▶ Grades 9 to 11
- ▶ Manager
- ▶ Officers
- ▶ Senior Officers
- ▶ Principal Officers
- ▶ Advisor / Senior Advisor
- ▶ Senior Policy Officer

## YOUR FACILITATOR

Maree is the founder and principal consultant at MW Consultancy. She is an experienced, in-demand leadership specialist focussed on coaching and mentoring across the public, private and not-for-profit sectors.

Maree was the Deputy Secretary, Programs and Service Design in the NSW Department of Family and Community Services (FACS), where she specialised in service design and delivery for FACS. Maree is well known for collaborating across both government and non-government sectors to focus services and practices and help the most vulnerable.

Prior to becoming Deputy Secretary, Maree worked as the Chief Executive of Community Services. She also worked in the non-government sector and was the Chair of the Association of Children's Welfare Agencies (ACWA) – the peak body for child and family services in NSW.



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**Storyroad**

## WORKSHOP SCHEDULE

- 8.30 - 9.00 Sign in
- 9.00 - 10.40 Session One
- 10.40 - 11.00 Morning Tea
- 11.00 - 12.30 Session Two
- 12.30 - 1.30 Lunch
- 1.30 - 3.00 Session Three
- 3.00 - 3.20 Afternoon Tea
- 3.20 - 4.30 Session Four
- 4.30 Close of Workshop

# NSW Public Sector Grades 9 to 11: Management Essentials Workshop

21 - 22 September 2021

Online Delivery

# Booking Form

Event Reference: NPMR0921A - O  
Priority Code: I

## Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone

## Delegate Information

#	Title	Full Name or TBA	Position	Email
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

## Your Investment

Options (per person)	Rapid Action Rate	Value Plus Rate	Super Saver Rate	Early Bird Rate	Standard Rate
Qty	Register and pay by 11 June	Register and pay by 2 July	Register and pay by 27 July	Register and pay by 25 August	
Workshop	\$1895 + GST = (\$2084.50)	\$1995 + GST = (\$2194.50)	\$2095 + GST = (\$2304.50)	\$2195 + GST = (\$2414.50)	\$2295 + GST = (\$2524.50)
Discounted off standard rates :	<b>Save up to \$400</b>	<b>Save up to \$300</b>	<b>Save up to \$200</b>	<b>Save up to \$100</b>	All Prices listed in Australian Dollars

Group Discounts Available:	10% off Standard Rate Team of 3 - 4	15% off Standard Rate Team of 5 - 7	20% off Standard Rate Team of 8 - 9	25% off Standard Rate Team of 10+	TOTAL incl GST
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**Conditions:** Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.  
**Note:** Course materials included. Registration Options are per person only.

## Payment Details

Payment is required prior to attending this event

Credit Card

Cheque (payable to Liquid Learning Group Pty Ltd)

Electronic Funds Transfer

Please invoice me:  
Purchase Order No. #

**Credit Card Details - Please charge my credit card for this registration:**  
Card Type  Visa  MasterCard  American Express

**Note: 2% surcharge applies to American Express payments**

Card Number                      Expiry  /

CVV    Full Name as on card

Cardholder's Contact Number  Signature

**Electronic Funds Transfer (EFT)**  
Please transfer funds directly to:  
Westpac Account Name: Liquid Learning Group Pty Ltd  
BSB: 032 002  
Account No: 407 273  
SWIFT Code: WPACAU2S

Amount

Please quote ref NPMR0921A - O and registrant name

## Authority

Authorising Manager's Details: This registration is invalid without a signature

Name	Position	Phone
Email	Signature	Date
	<input type="text"/>	

Email this form to: [registration@liquidlearning.com.au](mailto:registration@liquidlearning.com.au) or Call us on: +61 2 8239 9711

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