

NSW PUBLIC SECTOR GRADES 9 TO 11: MANAGEMENT ESSENTIALS WORKSHOP

ESSENTIAL MANAGEMENT SKILLS TO STRENGTHEN
THE CONNECTIONS BETWEEN STRATEGY & RESULTS

30 JUNE &
1 JULY 2021

ONLINE DELIVERY

EXPLORE

- ▶ Understand the attributes of an adaptive leader that inspires accountability
- ▶ Align and incorporate your values into an authentic leadership vision
- ▶ Exercise self-awareness to optimise your impact as a leader in the NPS
- ▶ Foster trust and influence through powerful communication techniques
- ▶ Define and action efficiency gain in your team
- ▶ How to intervene when performance targets are off track
- ▶ The importance of managing difficult situations proactively
- ▶ Contribute to strategic planning & successfully implement operational strategies
- ▶ Develop effective relationships with stakeholders
- ▶ Enrich your learning experience through practical group discussions
- ▶ Develop a focussed, yet flexible, strategy to guide your leadership development

EXPERT FACILITATOR



Maree Walk
Founder & Principal Consultant
Storyroad



VIRTUAL EVENT

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ABOUT THE EVENT

As we continue to navigate our way through these unprecedented times, there is a heightened focus on performance and results in the NSW Public Sector, more is expected from emerging leaders who often sit at the intersection of operations and strategy. In a turbulent operating environment that's characterised by instability, moving goalposts and change, many managers struggle to implement strategy and effectively 'manage for results.'

As an emerging leader, you must effectively bridge the gap between planning and action. You are also responsible for galvanising your teams to execute and implement a strategy. As emerging leaders, you sit at the heart of this opportunity for efficiency gain.

This hands-on program is designed to give you the latest tools, techniques and practical frameworks to successfully manage for better results in today's fast-changing world. You will connect theory with practice and over the course of the training, you will build a personal action plan to apply when you return to work.

TRAINING DELIVERY AND PRE-COURSE QUESTIONNAIRE

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

DAY ONE

MANAGING YOURSELF FOR RESULTS

Redefine your success - New competencies and capabilities

- ▶ Strategies to effectively step up and build your leadership skills beyond technical competency
- ▶ How to stay grounded while taking on greater leadership challenges
- ▶ What it means to be an adaptive leader

Expand your Emotional Intelligence (EQ)

- ▶ Evaluate your EQ level and identify opportunities for further growth
- ▶ Understand your EQ and its impact on personal and team performance
- ▶ Recognise and respond appropriately to unproductive stress patterns

MANAGING YOUR TEAM FOR RESULTS

Lift employee engagement to drive high performance

- ▶ Understand the new drivers to motivation
- ▶ Harness the potential and performance to develop others
- ▶ The importance of developing agile teams

Communicate with new purpose

- ▶ Learn narrative styles and how to use different styles for different purposes
- ▶ Create and convey a clear narrative for your project or team
- ▶ Improve feedback in your team's working and communication styles

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DAY TWO

MANAGING YOURSELF FOR RESULTS

Managing up - Improve your influencing skills

- ▶ Understand the interest and influence of Senior Executives
- ▶ Engage and manage stakeholders expectations
- ▶ Effectively code-switch to influence and achieve buy-in from senior leaders

Managing your critical path - Projecting future outcomes

- ▶ Strategic advice, problem-solving and issues management
- ▶ How to intervene when performance targets are off track
- ▶ Utilise set-backs and failures as a catalyst for new strategies and behaviours

Turn insights into actions - Leading for results

- ▶ Identify your goals and become an outcomes-oriented leader
- ▶ Understand when and how to seek support
- ▶ Brainstorm issues and strategies to address challenges

Create your personal plan to lead for results

- ▶ Action plan to apply your learning in the Workplace
- ▶ Identify and tackle strategy execution challenges
- ▶ Develop a concrete strategy to implement on your return to work

WORKSHOP SCHEDULE

- 8.30 - 9.00 Sign in
- 9.00 - 10.40 Session One
- 10.40 - 11.00 Morning Tea
- 11.00 - 12.30 Session Two
- 12.30 - 1.30 Lunch
- 1.30 - 3.00 Session Three
- 3.00 - 3.20 Afternoon Tea
- 3.20 - 4.30 Session Four
- 4.30 Close of Workshop

WHO WILL ATTEND?

Most attendees will fall into Grades 9 to 11 banded roles throughout the NSW Public Sector, including:

- ▶ Grades 9 to 11
- ▶ Manager
- ▶ Officers
- ▶ Senior Officers
- ▶ Principal Officers
- ▶ Advisor / Senior Advisor
- ▶ Senior Policy Officer

YOUR FACILITATOR

Maree is the founder and principal consultant at MW Consultancy. She is an experienced, in-demand leadership specialist focussed on coaching and mentoring across the public, private and not-for-profit sectors.

Maree was the Deputy Secretary, Programs and Service Design in the NSW Department of Family and Community Services (FACS), where she specialised in service design and delivery for FACS. Maree is well known for collaborating across both government and non-government sectors to focus services and practices and help the most vulnerable.

Prior to becoming Deputy Secretary, Maree worked as the Chief Executive of Community Services. She also worked in the non-government sector and was the Chair of the Association of Children's Welfare Agencies (ACWA) – the peak body for child and family services in NSW.



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14 APRIL,
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NSW Public Sector Grades 9 to 11: Management Essentials Workshop

30 June - 1 July 2021

Online Delivery

Booking Form

Event Reference: NPMR0621A - O
Priority Code: I

Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone

Delegate Information

Title Full Name or TBA Position Email

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Your Investment

Options (per person)	Rapid Action Rate Register and pay by 14 April	Value Plus Rate Register and pay by 30 April	Super Saver Rate Register and pay by 17 May	Early Bird Rate Register and pay by 4 June	Standard Rate
Qty Workshop	\$1995 + GST = (\$2194.50)	\$2195 + GST = (\$2414.50)	\$2295 + GST = (\$2524.50)	\$2395 + GST = (\$2634.50)	\$2495 + GST = (\$2744.50)
Discounted off standard rates :	Save up to \$500	Save up to \$300	Save up to \$200	Save up to \$100	All Prices listed in Australian Dollars

Group Discounts Available:	10% off Standard Rate Team of 3 - 4	15% off Standard Rate Team of 5 - 7	20% off Standard Rate Team of 8 - 9	25% off Standard Rate Team of 10+	TOTAL incl GST
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Note: Course materials included. Registration Options are per person only.

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<input type="checkbox"/> Cheque (payable to Liquid Learning Group Pty Ltd)	Note: 2% surcharge applies to American Express payments	Amount <input type="text"/>
<input type="checkbox"/> Electronic Funds Transfer	Card Number <input type="text"/> / <input type="text"/> Expiry <input type="text"/> / <input type="text"/>	Please quote ref NPMR0621A - O and registrant name
<input type="checkbox"/> Please invoice me: Purchase Order No. # <input type="text"/>	CVV <input type="text"/> Full Name as on card <input type="text"/>	
	Cardholder's Contact Number <input type="text"/>	
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