

HEW LEVELS 7-9 HIGH PERFORMANCE & LEADERSHIP WORKSHOP

DEVELOP CORE SKILLS & REFINE KEY
LEADERSHIP CAPABILITIES TO ACHIEVE
SUCCESS & EXCEL



MELBOURNE
7 - 8 MAY 2020

SYDNEY
18 - 19 MAY 2020

EXPLORE

- ▶ Identify & develop your authentic leadership capabilities
- ▶ Build productive relationships & lead proficient, capable teams
- ▶ Practical, autonomous & effective decision-making processes
- ▶ Internal & external stakeholder engagement
- ▶ Strategies to identify problems & implement effective problem-solving solutions
- ▶ Implement agile & effective change management strategies
- ▶ Career planning & pathways in senior HEW roles

EXPERT FACILITATOR



Michelle Landy
Executive Coach
Michelle Landy Communications

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AND SAVE!

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ABOUT THE EVENT

Higher Education leaders now undertake work of a more complex nature, operating in an autonomous and strategic manner. As such, emerging leaders must be better equipped with the appropriate tools to achieve success, develop greater strategic awareness and effectively engage with senior leadership.

Developed specifically for HEW Level 7-9 professionals, this two-day workshop will provide an opportunity to advance core skills and explore the emerging leadership capabilities required for effective HEW Level 7-9 managers and leaders. It will explore the core attributes of successful leadership within the Higher Education environment, unpack practical strategies to lead productive teams, improve decision making, apply strategic management thinking and develop key skills of stakeholder engagement and communication.

TRAINING DELIVERY AND PRE-COURSE QUESTIONNAIRE

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

DAY ONE

Adopt a strengths-based leadership style

- ▶ Expectations and values of Higher Education leadership
- ▶ Understand leadership
- ▶ Develop the leader in you

Confidence and your leadership capacity

- ▶ Gain 'presence' through building confidence and self-belief
- ▶ Understand your "career brand"
- ▶ Build your strengths and value as a leader

People and stakeholder management

- ▶ Engage, collaborate and manage stakeholder expectations
- ▶ Collaborate with stakeholders
- ▶ Communication effectiveness (reacting versus responding)

Communication and presentation skills

- ▶ Communication skills to maximise influence
- ▶ Develop clarity, assertiveness and passion to increase engagement
- ▶ Explore ways to express your ideas and present to others

WHO WILL ATTEND?

Higher Education professionals in HEW Levels 7-9

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DAY TWO

Empower and motivate team performance

- ▶ Understand and manage team needs
- ▶ Manage different personalities with success
- ▶ Become an adaptive communicator

Managing performance and empowering others

- ▶ Successful coaching and team development
- ▶ Provide both positive and negative feedback without disengaging
- ▶ Utilise coaching models for goal setting and performance management

Managing stress, pressures and change

- ▶ Develop your team's resilience to stress and change
- ▶ Implement change or strategic initiatives
- ▶ Co-create high performance

Managing the path ahead

- ▶ Practical tips to keep you on track in your career
- ▶ Set action goals and daily success rituals
- ▶ Be proactive and cultivate a positive mindset

WORKSHOP SCHEDULE

- 8.30 - 9.00 Registration
- 9.00 - 10.40 Session One
- 10.40 - 11.00 Morning Tea
- 11.00 - 12.30 Session Two
- 12.30 - 1.30 Lunch
- 1.30 - 3.00 Session Three
- 3.00 - 3.20 Afternoon Tea
- 3.20 - 4.30 Session Four
- 4.30 Close of Workshop

YOUR FACILITATOR

Michelle is a specialist in Leadership, Change and Communication excellence. She is a highly experienced, facilitator, coach, professional development presenter and a Master practitioner in Neuro-Linguistic Programming. She is author of "The Confidence Workout", a book with strategies to developing confidence for work and in life.

She was a lecturer in Leadership at the University of Technology for fifteen years and in-house trainer and consultant to businesses throughout Australia. With over twenty-five years experience in business and personal growth development and a strong academic background, Michelle's work helps people make profound change. She has a strong presence in Agribusiness and is a board member at two agricultural businesses in Australia. The media regularly interview Michelle for her expert opinion on topics including empowerment and communication success. She is passionate about igniting capacity and performance in people.



Michelle Landy
Executive Coach
Michelle Landy Communications

IN-HOUSE TRAINING AVAILABLE

Do you have a team of ten or more people requiring this training?

If so, it may be more cost effective for Liquid Learning to bring the training to you.

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