# HEW LEVELS 7-9 HIGH PERFORMANCE & LEADERSHIP WORKSHOP

DEVELOP CORE SKILLS & REFINE KEY LEADERSHIP CAPABILITIES TO ACHIEVE SUCCESS & EXCEL

> MELBOURNE 7 - 8 MAY 2020

18 - 19 MAY 2020

**SYDNEY** 

#### **EXPLORE**

- ► Identify & develop your authentic leadership capabilities
- ► Build productive relationships & lead proficient, capable teams
- Practical, autonomous & effective decisionmaking processes
- ► Internal & external stakeholder engagement
- ➤ Strategies to identify problems & implement effective problem-solving solutions
- ► Implement agile & effective change management strategies
- Career planning & pathways in senior HEW roles

#### **EXPERT FACILITATOR**



Michelle Landy
Executive Coach
Michelle Landy Communications

BOOK
AND SAVE!

\$800

BOOK AND PAY BEFORE
13 FEBRUARY 2020
TO SAVE UP TO \$800



#### **ABOUT THE EVENT**

Higher Education leaders now undertake work of a more complex nature, operating in an autonomous and strategic manner. As such, emerging leaders must be better equipped with the appropriate tools to achieve success, develop greater strategic awareness and effectively engage with senior leadership.

Developed specifically for HEW Level 7-9 professionals, this two-day workshop will provide an opportunity to advance core skills and explore the emerging leadership capabilities required for effective HEW Level 7-9 managers and leaders. It will explore the core attributes of successful leadership within the Higher Education environment, unpack practical strategies to lead productive teams, improve decision making, apply strategic management thinking and develop key skills of stakeholder engagement and communication.

# TRAINING DELIVERY AND PRE-COURSE QUESTIONNAIRE

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

- 1. Technical overview and review of research into the topic area under discussion
- Practical application of management principles in the review of case studies, worked examples and interactive exercises
- 3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

#### **DAY ONE**

#### Adopt a strengths-based leadership style

- Expectations and values of Higher Education leadership
- ► Understand leadership
- ► Develop the leader in you

#### Confidence and your leadership capacity

- ► Gain 'presence' through building confidence and self-belief
- ► Understand your "career brand"
- ► Build your strengths and value as a leader

#### People and stakeholder management

- ► Engage, collaborate and manage stakeholder expectations
- ► Collaborate with stakeholders
- Communication effectiveness (reacting versus responding)

#### Communication and presentation skills

- ► Communication skills to maximise influence
- Develop clarity, assertiveness and passion to increase engagement
- Explore ways to express your ideas and present to others

# WHO WILL ATTEND?

Higher Education professionals in HEW Levels 7-9

BOOK NOW

**Visit** www.liquidlearning.com

**Call** +61 2 8239 9711

#### **DAY TWO**

#### Empower and motivate team performance

- ► Understand and manage team needs
- Manage different personalities with success
- ► Become an adaptive communicator

## Managing performance and empowering others

- ► Successful coaching and team development
- Provide both positive and negative feedback without disengaging
- Utilise coaching models for goal setting and performance management

#### Managing stress, pressures and change

- Develop your team's resilience to stress and change
- ► Implement change or strategic initiatives
- ► Co-create high performance

#### Managing the path ahead

- Practical tips to keep you on track in your career
- ► Set action goals and daily success rituals
- ► Be proactive and cultivate a positive mindset

#### **WORKSHOP SCHEDULE**

- 8.30 9.00 Registration
- 9.00 10.40 Session One
- 10.40 11.00 Morning Tea
- 11.00 12.30 Session Two
- 12.30 1.30 Lunch
- 1.30 3.00 Session Three
- 3.00 3.20 Afternoon Tea
- 3.20 4.30 Session Four
- 4.30 Close of Workshop

#### YOUR FACILITATOR

Michelle is a specialist in Leadership, Change and Communication excellence. She is a highly experienced, facilitator, coach, professional development presenter and a Master practitioner in Neuro-Linguistic Programming. She is author of "The Confidence Workout", a book with strategies to developing confidence for work and in life.

She was a lecturer in Leadership at the University of Technology for fifteen years and in-house trainer and consultant to businesses throughout Australia. With over twenty-five years experience in business and personal growth development and a strong academic background, Michelle's work helps people make profound change. She has a strong presence in Agribusiness and is a board member at two agricultural businesses in Australia. The media regularly interview Michelle for her expert opinion on topics including empowerment and communication success. She is passionate about igniting capacity and performance in people.



Michelle Landy
Executive Coach
Michelle Landy Communications

### IN-HOUSE TRAINING AVAILABLE

Do you have a team of ten or more people requiring this training?

If so, it may be more cost effective for Liquid Learning to bring the training to you.

Contact us to discuss your needs today.

+61 2 8239 9711

registrations@liquidlearning.com.au

#### HEW Levels 7-9 High Performance & Leadership Workshop 7 - 8 May 2020 Cliftons Melbourne 18 - 19 May 2020 Cliftons Sydney

## **Booking Form**

Event Reference: HEWL0520A Priority Code: I

Registration Information													
Orga	ınisation Na	ıme											
Addı	ess ing Contact Information				Suburb		Stat	e Pos	tcode				
Bool	king Contac	t Information				Email							
Title Full Name			P	Position Email		nail		Phone					
Delegate Information													
	# Title	Full Nam			Position		Email		Attendance Date/s				
	1	T ull Nam	e or TDA		Fosition		Liliali						
	2												
	3												
	4												
	5												
	6								☐ Melbourne ☐ Sydney				
	7								☐ Melbourne ☐ Sydney				
	8								☐ Melbourne ☐ Sydney				
	9								☐ Melbourne ☐ Sydney				
	10								☐ Melbourne ☐ Sydney				
	Your Investment												
	tions (n	er person)	Walter	Div. D. t.	0	Data	Forth Bird Boto						
Qty		ei persorij		Plus Rate pay by 13 February				April	Standard Rate				
Workshop		\$2195 + GST = (\$2414.50)		\$2495 + GST = (\$2744.50)		\$2795 + GST = (\$3074.50)		\$2995 + GST = (\$3294.50)					
Discounted off standard rates :		Save up to \$800		Save up to \$500		Save up to \$200	All F	Prices listed in Australian Dollars					
	up counts ilable:	10% off Standard Rate Team of 3 - 4	15% off Standard Rate Team of 5 - 7	20% off Standard Rate Team of 8 - 9	30% off Standard Rate Team of 10 +			TOTAL incl GST					
		Discounts apply for booki	l ings made simultaneo	usly. Only one discount a	pplies. Group discounts a				lus, Super Saver and Early Bird rates.				
		e applied retrospectively ials, refreshments & luncl					sole discretion on an organisation erson only.	n's eligibility for dis	counts.				
	Payme	ent Details					Pa	yment is requir	ed prior to attending this event				
Credit Card Details - Please charge my credit ca						-	on:		unds Transfer (EFT)				
☐ Cheque (payable to Liquid Learning Group P			Froup Ptv I td)	Card Type  Visa  MasterCard  American Express Ptv I td)					er funds directly to: ount Name: Liquid up Pty Ltd				
<ul><li>☐ Cheque (payable to Liquid Learning G</li><li>☐ Electronic Funds Transfer</li></ul>			Note		es to American Expres	merican Express payments		BSB: 032 002	2				
□ F			Car	d Number			Expiry /	SWIFT Code:	WPACAU2S				
Purchase Order No. #			CVV	CVV Full Name as on card			Amount						
				Cardholder's Contact Number Signature				Please quote and registrant	ref HEWL0520A : name				
<b>(2)</b>	X  Authority  Authorising Manager's Details: This registration is invalid without a signature												
Nam			Posit	ion			Phone						
Ema								Dat	· a				
⊏ma	"						Signature X	Dat	.c				
Email this form to: registration@liquidlearning.com.au or Call us on: +61 2 8239 9711													

Registration Policy If you are unable to attend this event, you may send a substitute delegate in your place at no additional cost. Please advise us of any substitutions as soon as possible. Alternatively, you may transfer your registration to another event run by Liquid Learning Group Pty Ltd. A 10% service fee may apply. Should you wish to cancel your registration, please notify us in writing as soon as possible and a credit note will be issued valid notify us in writing as soon as possible and a credit note will be issued valid for use towards any future event held by Liquid Learning Group Pty Ltd in the twelve months following date of issuance. Cancellation notifications received less than 14 days from the event running will receive a credit note to the value of the registration fee less a service fee of \$400 plus CST. Liquid Learning Group Pty Ltd does not provide refunds for cancellation. The prices above are based on one person per registration. It is not possible for multiple people to attend within any day of the event on a single registration. Sollit tickets, i.e. a different person attending each day of the registration. Split tickets, i.e. a different person attending each day of the event, can be arranged. A fee will apply. Please call us for details.

Liquid Learning Group Pty Ltd takes all care to produce high quality events that deliver as promised. All advertised details are correct at t

of publishing. However, when circumstances beyond our control prevail, we reserve the right to change program content, facilitators or venues. We also reserve the right to cancel or reschedule events if circumstances arise whereby performance of the event is no longer feasible, possible or legal. Liquid Learning Group Pty Ltd will not be responsible for any loss or damage arising from any changes to or cancelling or rescheduling of an event if an earninge arising from any changes to or cancelling or rescheduling of an event. If an event is cancelled or rescheduled, Liquid Learning Group Pty Ltd will make every effort to contact every registered delegate; if an event is cancelled or you are unable to attend the rescheduled event you will be issued with a credit note valid for use towards any future Liquid Learning Group Pty Ltd event held in the twelve months following date of issuance.

Disclaimer Liquid Learning Group Pty Ltd has taken due care in selecting qualified professionals as its authors and course facilitators. The information provided by course facilitators is not produced by Liquid Learning Group Pty Ltd and should not be regarded as advice. Liquid Learning Group Pty Ltd accepts no responsibility for reliance on such information and recommends that its clients seek further professional advice.

Privacy Statement Liquid Learning Group Pty Ltd is committed to your privacy. All information collected on this registration will be held in the strictest of confidence and in accordance with the Privacy Act 1988. Liquid Learning Group Pty Ltd will add your information to a secure database. This will be used primarily to contact you for ongoing research, product development and notice of future events and services offered by Liquid Learning Group Pty Ltd. Occasionally you may receive information from organisations associated with Liquid Learning Group Pty Ltd. If you do not wish to receive such information please tick this box:

To update or have your details deleted please advise our Database team at Liquid Learning Group Pty Ltd, Level 9, 80 Clarence Street, Sydney NSW 2000, PH: +61 2 8239 9700, email: database@liquidlearning.com.au

© 2020 Liquid Learning Group Pty Ltd ACN 108 415 354