

# HEW LEVELS 7-9 HIGH PERFORMANCE & LEADERSHIP WORKSHOP

DEVELOP CORE SKILLS & REFINE KEY  
LEADERSHIP CAPABILITIES TO ACHIEVE  
SUCCESS & EXCEL



28 - 29  
APRIL 2021

ONLINE DELIVERY

## EXPLORE

- ▶ Identify & develop your authentic leadership capabilities
- ▶ Build productive relationships & lead proficient, capable teams
- ▶ Practical, autonomous & effective decision-making processes
- ▶ Internal & external stakeholder engagement
- ▶ Strategies to identify problems & implement effective problem-solving solutions
- ▶ Implement agile & effective change management strategies
- ▶ Career planning & pathways in senior HEW roles

## EXPERT FACILITATOR



**Michelle Landy**  
Executive Coach  
Michelle Landy Communications

BOOK  
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24 DECEMBER,  
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## VIRTUAL EVENT

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## ABOUT THE EVENT

COVID-19 has created a new normal for the Higher Education sector, revolutionising the online learning landscape, reshaping application processes, and refreshing crisis management strategies. Higher Education leaders must now undertake work of a more complex nature, operating in an autonomous and strategic manner. As such, it is essential emerging leaders be better equipped with the appropriate tools to achieve success, develop greater strategic awareness and effectively engage with senior leadership.

Developed specifically for HEW Level 7-9 professionals, this two-day workshop will provide an opportunity to advance your core competencies and skills, and explore the emerging leadership capabilities required for effective HEW Level 7-9 managers and leaders. It will explore the core attributes of successful leadership within the Higher Education environment, particularly in this time of heightened isolations, unpack practical strategies for leading productive teams, improve decision making, apply strategic management thinking and develop key stakeholder engagement and communication skills.

## TRAINING DELIVERY AND PRE-COURSE QUESTIONNAIRE

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

## DAY ONE

### Adopt a strengths-based leadership style

- ▶ Expectations and values of Higher Education leadership
- ▶ Understand leadership
- ▶ Develop the leader in you

### Confidence and your leadership capacity

- ▶ Gain 'presence' through building confidence and self-belief
- ▶ Understand your "career brand"
- ▶ Build your strengths and value as a leader

### People and stakeholder management

- ▶ Engage, collaborate and manage stakeholder expectations
- ▶ Collaborate with stakeholders
- ▶ Communication effectiveness (reacting versus responding)

### Communication and presentation skills

- ▶ Communication skills to maximise influence
- ▶ Develop clarity, assertiveness and passion to increase engagement
- ▶ Explore ways to express your ideas and present to others

## WORKSHOP SCHEDULE

- 8.30 - 9.00 Sign in
- 9.00 - 10.40 Session One
- 11.00 - 12.30 Session Two
- 1.30 - 3.00 Session Three
- 3.20 - 4.30 Session Four
- 4.30 Close of Workshop

## DAY TWO

### Empower and motivate team performance

- ▶ Understand and manage team needs
- ▶ Manage different personalities with success
- ▶ Become an adaptive communicator

### Managing performance and empowering others

- ▶ Successful coaching and team development
- ▶ Provide both positive and negative feedback without disengaging
- ▶ Utilise coaching models for goal setting and performance management

### Managing stress, pressures and change

- ▶ Develop your team's resilience to stress and change
- ▶ Implement change or strategic initiatives
- ▶ Co-create high performance

### Managing the path ahead

- ▶ Practical tips to keep you on track in your career
- ▶ Set action goals and daily success rituals
- ▶ Be proactive and cultivate a positive mindset

## WHO WILL ATTEND?

Higher Education professionals in HEW Levels 7-9

## BOOK NOW

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## YOUR FACILITATOR

Michelle is a specialist in Leadership, Change and Communication excellence. She is a highly experienced, facilitator, coach, professional development presenter and a Master practitioner in Neuro-Linguistic Programming. She is author of "The Confidence Workout", a book with strategies to developing confidence for work and in life.

She was a lecturer in Leadership at the University of Technology for fifteen years and in-house trainer and consultant to businesses throughout Australia. With over twenty-five years experience in business and personal growth development and a strong academic background, Michelle's work helps people make profound change. She has a strong presence in Agribusiness and is a board member at two agricultural businesses in Australia. The media regularly interview Michelle for her expert opinion on topics including empowerment and communication success. She is passionate about igniting capacity and performance in people.



**Michelle Landy**  
Executive Coach  
Michelle Landy Communications

## IN-HOUSE TRAINING AVAILABLE

Do you have a team of ten or more people requiring this training?

If so, it may be more cost effective for Liquid Learning to bring the training to you.

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[registrations@liquidlearning.com.au](mailto:registrations@liquidlearning.com.au)



## Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone



## Delegate Information

#	Title	Full Name or TBA	Position	Email
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				



## Your Investment

Options (per person)	Rapid Action Rate Register and pay by 24 December	Value Plus Rate Register and pay by 2 February	Super Saver Rate Register and pay by 2 March	Early Bird Rate Register and pay by 30 March	Standard Rate
Qty Workshop	\$1895 + GST = (\$2084.50)	\$2095 + GST = (\$2304.50)	\$2195 + GST = (\$2414.50)	\$2295 + GST = (\$2524.50)	\$2395 + GST = (\$2634.50)
Discounted off standard rates :	<b>Save up to \$500</b>	<b>Save up to \$300</b>	<b>Save up to \$200</b>	<b>Save up to \$100</b>	All Prices listed in Australian Dollars

Group Discounts Available:

10% off Standard Rate  
Team of 3 - 4

15% off Standard Rate  
Team of 5 - 7

20% off Standard Rate  
Team of 8 - 9

25% off Standard Rate  
Team of 10+

**TOTAL  
incl GST**

**Conditions:** Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.

**Note:** Course materials included. Registration Options are per person only.



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Cheque (payable to Liquid Learning Group Pty Ltd)

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**Note: 2% surcharge applies to American Express payments**

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BSB: 032 002  
Account No: 407 273  
SWIFT Code: WPCAU2S

Amount

Please quote ref HEWL0421A - O and registrant name



## Authority

Authorising Manager's Details: This registration is invalid without a signature

Name	Position	Phone
Email	Signature <b>X</b>	Date

Email this form to: [registration@liquidlearning.com.au](mailto:registration@liquidlearning.com.au) or Call us on: +61 2 8239 9711

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