

PUBLIC SECTOR MANAGEMENT ESSENTIALS WORKSHOP

Essential leadership skills to
strengthen the connections
between strategy & results



20 - 21
APRIL 2022

EXPLORE

- ▶ Address changing expectations facing management
- ▶ Translate strategic direction into definable outcomes
- ▶ Define & action efficiency gain in your team
- ▶ Align & incorporate your values into leadership vision

EXPERT FACILITATOR



Martin Brooker
Founder
Quench Group

BOOK
BEFORE
17 DECEMBER,
SAVE
\$500



VIRTUAL EVENT

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START YOUR LEADERSHIP JOURNEY!

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ABOUT THE EVENT

With a heightened focus on performance and results in the Australian Government, more is expected from emerging leaders who often sit at the intersection of operations and strategy. In a turbulent operating environment that's characterised by instability, moving goalposts and change, many managers struggle to implement strategy and effectively 'manage for results.' As an emerging leader, you must effectively bridge the gap between planning and action. You are also responsible for galvanising your teams to execute and implement a strategy. As emerging leaders, you sit at the heart of this opportunity for efficiency gain.

This hands-on program is designed to give you the latest tools, techniques and practical frameworks to successfully manage for better results in today's fast-changing world. You will connect theory with practice and build a personal action plan to apply when you return to work.

Group Discounts Available!



25% off
Standard Rate
Team of 10+



20% off
Standard Rate
Team of 8 - 9



15% off
Standard Rate
Team of 5 - 7



10% off
Standard Rate
Team of 3 - 4

DAY ONE

Managing yourself for results

Redefine your success - New competencies and capabilities

- ▶ Strategies to effectively step up and build your leadership skills beyond technical competency
- ▶ How to stay grounded while taking on greater leadership challenges
- ▶ What it means to be an 'agile' and 'authentic' leader

Expand your Emotional Intelligence (EQ)

- ▶ Evaluate your EQ level and identify opportunities for further growth
- ▶ Understand your EQ and its impact on personal and team performance
- ▶ Using the 'Third Space' to maximise your impact and effectiveness

Managing your team for results

Lift employee engagement to drive performance

- ▶ Understand the new drivers to motivation
- ▶ Harness the potential and performance to develop others
- ▶ The importance of developing agile teams

Streamline your decision making process

- ▶ Identify your goals and become an outcomes-oriented leader
- ▶ How to intervene when performance targets are off track
- ▶ Provide high direction and high support

**BOOK
NOW**

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DAY TWO

Managing Up For Results

Managing up - Improve your influencing skills

- ▶ Understand the interest and influence of Senior Executives
- ▶ Communicate to all stages of the 'change curve'
- ▶ Effectively code-switch to influence and achieve buy-in from senior leaders

Predict your critical path - Projecting future outcomes

- ▶ Anticipate and establish priorities
- ▶ Strategic advice, problem solving and issues management
- ▶ Achieve outcomes by proactively managing conflict, controversy and sensitivities

Turning insight into action

Leading for results

- ▶ Enrich your learning experience through practical group discussion
- ▶ Brainstorm issues and strategies to address challenges
- ▶ Reality check! The bottom line on implementation

Create your personal plan to lead for results

- ▶ Individual reflection and planning to take the next step
- ▶ Identify and tackle strategy execution challenges
- ▶ Develop a concrete strategy to implement on your return to work

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WHAT OUR DELEGATES ARE SAYING



“ Fantastic initiation to leadership/ management with some real practical tools to take back and implement in the workplace. Extremely motivating and thought-provoking. Has Given me an insight into how leadership/management skills influence the workplace ”



“ The two day course was absolutely brilliant. I think it was one of the most engaging courses that I have ever attended and been part of.

The facilitator was a very knowledge facilitator who clearly has a wealth of knowledge, experience and passion in what he is presenting. ”



YOUR FACILITATOR

Martin is a veteran of 37 years service as an officer in the Royal Australian Navy. His extensive career included command at sea, and operational service in the Middle East, Afghanistan and the Pacific. He retired from the Royal Australian Navy in March 2015 with the rank of Commodore.

Now Founder and Director of the Quench Group, Martin specialises in helping individuals and organisations realise their potential through personal and organisational change. He shares his real-life experiences from both leadership positions and leading culture change to explore the challenges of leadership and addressing what he believes to be key lessons for all leaders who want to be authentic.



Martin Brooker
Founder
Quench Group

Public Sector Management Essentials Workshop

20 - 21 April 2022

Online Delivery

Booking Form

Event Reference: GOMR0422A - O

Priority Code: I

Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone

Delegate Information

Title Full Name or TBA Position Email

1
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Your Investment

Options (per person)	Rapid Action Rate Register and pay by 17 December	Value Plus Rate Register and pay by 10 January	Super Saver Rate Register and pay by 10 February	Early Bird Rate Register and pay by 15 March	Standard Rate
Qty Workshop	\$2195 + GST = (\$2414.50)	\$2395 + GST = (\$2634.50)	\$2495 + GST = (\$2744.50)	\$2595 + GST = (\$2854.50)	\$2695 + GST = (\$2964.50)
Discounted off standard rates:	Save up to \$500	Save up to \$300	Save up to \$200	Save up to \$100	All Prices listed in Australian Dollars

Group Discounts Available:	10% off Standard Rate Team of 3 - 4	15% off Standard Rate Team of 5 - 7	20% off Standard Rate Team of 8 - 9	25% off Standard Rate Team of 10 +
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TOTAL
incl GST

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Note: Course materials included. Registration Options are per person only.

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CVV Full Name as on card

Cardholder's Contact Number

Signature

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Please quote ref GOMR0422A - O and registrant name

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Authorising Manager's Details: This registration is invalid without a signature

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