

# EXECUTIVE LEADERSHIP IN LAW FIRMS WORKSHOP

LEAD YOUR FIRM WITH VISION,  
RESILIENCE, AND AUTHORITY



25 - 26  
MAY 2020  
ONLINE DELIVERY

## EXPLORE

- ▶ Explore new approaches to law firm leadership and operations
- ▶ Build strong relationships based on trust and mutual respect to gain buy-in
- ▶ Analyse informal power dynamics and navigate complex political environments with ease
- ▶ Identify and harness your authentic leadership style to connect and communicate meaningfully with your teams and partners
- ▶ Explore innovative alternatives to partnership structures to create agile, efficient firms
- ▶ Balance law practice and leadership responsibilities
- ▶ Maintain professional acuity and credibility throughout your leadership career

## EXPERT FACILITATOR



**James Fletcher**  
Principal  
Alta Pete Consulting



**WE ARE GOING  
VIRTUAL!**

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be offering events  
live online!

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## ABOUT THE EVENT

Leading in a law firm is no mean feat. Flat partnership structures, high stakes environments, and complex governance traditions can make developing and realising your vision for the firm beyond challenging. You need sophisticated leadership skills to bring your partners with you and deliver the best outcomes for the firm, the clients, and the invested stakeholders - including you!

The two-day workshop is for senior leaders looking to hone their skills in internal stakeholder engagement, improve the agility of their firm, build resilience throughout the firm, and advance their leadership career.

Whether you're balancing your practice of law and your leadership responsibilities, or you've come to lead a law firm through your corporate experience and excellence, this workshop will take your leadership and your firm to the next level.

Facilitator James Fletcher, an experienced lawyer in the public and private sectors, has provided consulting services (training and executive coaching) to a wide range of legal executives (including at top-tier, mid-tier and boutique law firms, as well as in-house legal teams in the public and private sector), including Australia's most reputable firms. He works extensively with leaders in a range of areas such as adaptive leadership, gaining support for organisational and team vision, leading in a VUCA environment, change management and cultural reform. He has worked with the Big 4 banks as well as public sector agencies with many thousands of staff. He has supported the development of leaders from Managing Partners and CEOs to aspiring leaders and Special Counsel across the spectrum of practices.

Don't miss this opportunity to work with one of the most respected law leadership coaches in the business.

## WHO WILL ATTEND?

- ▶ CEOs
- ▶ Managing Directors
- ▶ Managing Partners
- ▶ Senior Partners
- ▶ Partners
- ▶ Special Counsel
- ▶ Senior Associates

## DAY ONE

### Foster a healthy culture and boost morale

- ▶ Foster a psychologically safe workplace through self-care practices
- ▶ Maintain appropriate boundaries while remaining approachable
- ▶ Create a positive work environment to encourage professional relationships to flourish

### Firm dynamics of power and influence

- ▶ Analyse and navigate circles of influence
- ▶ Understand and identify informal authority
- ▶ Establish your credibility and inspire confidence in your leadership

### Authentic leadership for lasting engagement

- ▶ Make meaningful connections with your team through openness
- ▶ Inspire loyalty and boost work ethic through the power of empathy
- ▶ Encourage authenticity in your teams to improve client relations

### Enhanced EQ for team development

- ▶ Understand the impact of stress on performance to implement stress-reduction strategies
- ▶ Identify different learning and conversation styles, and adapt accordingly
- ▶ Analyse your leadership style and make a plan to evolve your EQ

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## DAY TWO

### New approaches to firm operations

- ▶ Analyse the challenges partnership structures present to leaders
- ▶ Develop strategies to encourage agility in a flat executive structure
- ▶ Explore alternatives to traditional leadership structures in law firms

### Strike the legal leadership balance

- ▶ Manage your time to satisfy your love of law and your leadership responsibilities
- ▶ Maintain clear boundaries to allow you to excel in both roles
- ▶ Promote the business value of leadership in your firm

### Change leadership in legacy organisations

- ▶ Inspire an appetite for change in your team
- ▶ Analyse resistance to change and overcome it
- ▶ Establish a clear and efficient communication strategy to navigate change

### Your professional standing - technical expertise and leadership

- ▶ Maintain professional credibility as you evolve as a leader
- ▶ Keep your skills sharp even as you reduce practice to lead
- ▶ Identify and harness opportunities to remain present in the core business of the firm



### WE ARE GOING VIRTUAL!

Events will be delivered live with the assistance of Video Streaming technology to allow delegates and speakers to participate and interact from their office, their home or wherever they may be. Some events may include both in person and remote access elements depending on the situation. Information regarding these arrangements will be sent to affected delegates and speakers directly.

## YOUR FACILITATOR

James Fletcher is the Managing Director at Alta Pete Consulting, providing consulting, training, and coaching to organisations and their leaders across public, private, and NFP sector, including Big 4 banks and international professional services agencies. A wide range of legal executives from top-tier to boutique firms have benefited from his expertise and insight. He has worked with law professionals in firms and in-house legal teams to define and execute strategic vision and grow as leaders.

James's specialties include adaptive leadership, leading in a VUCA environment, leading change, and building productive and healthy workplace cultures. He has worked with organisations with thousands of staff to grow and evolve businesses.



**James Fletcher**  
Principal  
Alta Pete Consulting

## TRAINING DELIVERY AND PRE-COURSE QUESTIONNAIRE

This workshop will be delivered using a three tiered approach. The structure of each session is as follows:

1. Technical overview and review of research into the topic area under discussion
2. Practical application of management principles in the review of case studies, worked examples and interactive exercises
3. Discussion of outcomes and implementation issues

Workshop participants will have the opportunity to include comments and questions about issues outlined in the program by way of a pre-course questionnaire. This feedback will enable the course facilitator to adjust content accordingly. The workshop has limited places to allow for customisation, greater interactivity and for individual concerns to be addressed.

## Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone

## Delegate Information

#	Title	Full Name or TBA	Position	Email
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

## Your Investment

Options (per person)	Value Plus Rate Register and pay by 24 March	Super Saver Rate Register and pay by 14 April	Early Bird Rate Register and pay by 5 May	Standard Rate
Qty Workshop	\$1695 + GST = (\$1864.50)	\$1795 + GST = (\$1974.50)	\$1895 + GST = (\$2084.50)	\$1995 + GST = (\$2194.50)
Discounted off standard rates :		<b>Save up to \$300</b>	<b>Save up to \$200</b>	<b>Save up to \$100</b>
All Prices listed in Australian Dollars				

<b>Group Discounts Available:</b>	<b>10% off Standard Rate</b> Team of 3 - 4	<b>15% off Standard Rate</b> Team of 5 - 7	<b>20% off Standard Rate</b> Team of 8+
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<b>TOTAL incl GST</b>	
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**Conditions:** Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.  
**Note:** Course materials included. Registration Options are per person only.

## Payment Details

Payment is required prior to attending this event

- Credit Card  
 Cheque (payable to Liquid Learning Group Pty Ltd)  
 Electronic Funds Transfer  
 Please invoice me:  
 Purchase Order No. #

### Credit Card Details - Please charge my credit card for this registration:

Card Type  Visa  MasterCard  American Express

Note: 2% surcharge applies to American Express payments

Card Number                      Expiry  /

CVV    Full Name as on card

Cardholder's Contact Number

Signature

### Electronic Funds Transfer (EFT)

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Westpac Account Name: Liquid Learning Group Pty Ltd  
BSB: 032 002  
Account No: 407 273  
SWIFT Code: WPAU288

Amount

Please quote ref ELAW0520A and registrant name

## Authority

Authorising Manager's Details: This registration is invalid without a signature

Name Position Phone  
Email Signature Date

Email this form to: registration@liquidlearning.com.au or Call us on: +61 2 8239 9711

**Registration Policy** If you are unable to attend this event, you may send a substitute delegate in your place at no additional cost. Please advise us of any substitutions as soon as possible. Alternatively, you may transfer your registration to another event run by Liquid Learning Group Pty Ltd. A 10% service fee may apply. Should you wish to cancel your registration, please notify us in writing as soon as possible and a credit note will be issued valid for use towards any future event held by Liquid Learning Group Pty Ltd in the twelve months following date of issuance. Cancellation notifications received less than 14 days from the event running will receive a credit note to the value of the registration fee less a service fee of \$400 plus GST. Liquid Learning Group Pty Ltd does not provide refunds for cancellation. The prices above are based on one person per registration. It is not possible for multiple people to attend within any day of the event on a single registration. Split tickets, i.e. a different person attending each day of the event, can be arranged. A fee will apply. Please call us for details.  
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