Women in Leadership Series: Assertiveness & Negotiation Skills (Alerksheip)

21 Oct | Sydney



Master negotiation strategies and enhance resilience for optimal outcomes

- Learn the power of assertiveness and negotiation for effective influence and leadership
- Discover the art of assertive communication through active listening and body language
- Develop techniques to express opinions, set boundaries, and resolve conflicts with finesse
- Apply strategies in real cases, engage in simulations, and create actionable negotiation plans

THE AGENDA

Workshop

21 OCT | 9:00 - 4:30

- Understand negotiation fundamentals
- Learn practical techniques for optimum success
- Principles of persuasion and influence
- Techniques for effective assertive communication

GROUP DISCOUNTS

- Negotiation essentials and strategies for women
- Elevating performance analyse, plan, excel

YOUR FACILITATOR

Karen is one of Australia's leading executive management development specialists who has worked with thousands of executives to transition them into senior leadership roles quickly and effectively. She is an Organisational Psychologist passionate about people's success and facilitating their careers to rise. She teaches Organisational psychology at UNSW and works with ASX listed companies and large public sector organisations to drive engagement, inclusion, and performance.



Dr Karen Whittingham Director Impact Psychology Pty Ltd

3 - 4 Attendees 5 - 7 Attendees 8 - 9 Attendees 10+ Attendees 10% 20% 25% 30% **BOOK NOW AND SAVE Rapid Action** Value Plus **Super Saver** Early Bird Save **\$300** Save **\$500** Save **\$400** Save **\$100** Ends 1 Aug Ends 10 Oct Ends 23 Aug Ends 12 Sep



Women in Leadership Series: Assertiveness and Negotiation Skills Workshop

21 Oct 2024 | Sydney

BOOKING FORM Event Reference: WNGS1024A - S

Priority Code: I

Registration Information Organisation Name Address Suburb State Postcode Booking Contact Information Title Full Name Position Email Phone

| | Delegate Information | | | | |
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1 Pricing Ends 1 Aug Ends 23 Aug Ends 12 Sep Ends 10 Oct **Rapid Action** Value Plus **Super Saver Early Bird** Standard Save \$500 Save \$400 Save \$100 Save \$300 Rate **\$1499** +gst = \$1648.90 **\$1599** +gst = \$1758.90 **\$1699** +gst = \$1868.90 **\$1899** +gst = \$2088.90 **\$1999** +gst = \$2198.90

| GROUP DISCOUNTS | 3 - 4 attendees | 5 - 7 attendees 20% | 8 - 9 attendees 25% | 10+ attendees 30% | No. of Attendees | | Total incl. GST | |
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