Advanced Negotiation Skills

30 Jul | Online

Navigate complex negotiations - Advanced techniques for superior outcomes

Norkshop

- Improve your ability to express your needs and interests effectively
- Develop strategies for finding creative solutions in complex negotiations
- Learn how to manage and resolve conflicts constructively
- Build your confidence to make informed choices that align with your negotiation goals

THE AGENDA

Workshop

GROUP DISCOUNTS

30 JUL | 9:00 - 4:30

- Negotiating with interpersonal proficiency
- Your voice, your way power and persuasion strategies
- Mastering difficult negotiation situations
- Applying advanced negotiation skills in real life

YOUR FACILITATOR

Fiona boasts a 35-year track record of transforming businesses, from global giants like Unilever to startups. Notably, she served as Sales Director at Unilever, Head of Beverages at RFG, and National Strategy Manager at Coca-Cola Amatil, earning accolades as an Exceptional Leader. Fiona excels in negotiations, supplier issue resolution, complex network restructuring, and consensus-building for IT projects. She now focuses on Dial Consulting, offering expertise in negotiation, strategy execution, leadership, and executive coaching. Fiona's programs, steeped in neuroscience and change management principles, drive lasting behavioral change and improved business performance.



Fiona Maggs Principal Dial Consulting

3 - 4 Attendees 5 - 7 Attendees 8 - 9 Attendees 10+ Attendees 10% 20% 25% 30% **BOOK NOW AND SAVE Rapid Action** Value Plus Super Saver **Early Bird** Save **\$200** Save **\$600** Save **\$400** Save **\$100** Ends 1 Mar Ends 22 Mar Ends 19 Apr Ends 23 May



Advanced Negotiation Skills Workshop

30 Jul 2024 | Online

BOOKING FORM

Event Reference: ANSW0724A - O Priority Code: I

i Registration Information

Organisation Name							
Address				Suburb	State	Postcode	
Booking Contact Info	Booking Contact Information						
Title Full Name Position			Email	Phone			
Delegate Ir	nformation						
# Title	Full Name or TBA		Position			Email	
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.d) Pricing Ends 1 Mar Ends 22 Mar Ends 19 Apr Ends 23 May **Rapid Action** Value Plus **Super Saver Early Bird** Standard Save \$600 Save \$400 Save \$100 Save \$200 Rate **\$1699** +gst = \$1868.90 **\$1199** +gst = \$1318.90 **\$1399** +gst = \$1538.90 **\$1599** +gst = \$1758.90 **\$1799** +gst = \$1978.90

GROUP DISCOUNTS3 - 4 attendees 10%5 - 7 attendees 20%8 - 9 attendees 25%10+ attendees 30%	No. of Attendees	Total incl. GST	
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Conditions: Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Rapid Action, Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts. Note: All prices listed in Australian Dollars. Course materials included. Registration Options are per person only.

Payment Details

Credit Card	Credit Card Details - Please charge my credit card for this regi Card Type Visa MasterCard American Express		Electronic Funds Transfer (EFT) Please transfer funds directly to: Westpac Account Name: Liquid
Cheque (payable to Liquid Learning Group Pty Ltd) Electronic Funds Transfer	Note: 2% surcharge applies to American Express payments		Learning Group Pty Ltd BSB: 032 002 Account No: 407 273 SWIFT Code: WPACAU2S
Please invoice me:	Card Number		
Purchase Order No. #	CVV Full Name as on card		Please quote ref ANSW0724A - O
	Cardholder's Contact Number Signate	ure	and registrant name
Authority		Authorising Manager's Details: This	registration is invalid without a signature

9			
Name	Position	Phone	
Email		Signature X	Date

Email this form to: registration@liquidlearning.com.au or Call us on: +61 2 8239 9711

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