

# Mastering the Art of Managing Up

8 Apr | Hilton Sydney



## Take control of the conversation!

- Establish trust to build strong work connections
- Adapt how you communicate and work to maximise your influence
- Effectively navigate expectations, secure support and buy-in from others
- Negotiation essentials for maximum impact

## THE AGENDA

### Workshop

8 APR | 9:00 - 4:30

- Understand the fundamentals of managing up
- Communicate to all stages of the 'change curve'
- Gain an understanding of negotiation basics
- Action plan for implementing effective negotiation strategies

## YOUR FACILITATOR

Chloe Blake is a Certified Organisational and Mental Fitness Coach. For over two decades she has worked in Human Resources and Leadership Development across a range of industries. Chloe now partners with businesses in a coaching, consulting and facilitation capacity. Chloe has worked in Europe, New Zealand and Australia and no matter the country or industry, her partners thoroughly value the energy, experience, and zest she brings to her role. Chloe enables people to reach their highest potential. Through her expert facilitation, you can walk away with the capacity to perform at your best for yourself, your teams, and your organisations.



### Chloe Blake

Leadership Development Coach,  
Consultant & Workshop Facilitator  
Chloe Blake Coaching & Consulting

## GROUP DISCOUNTS

3 - 4 Attendees

**10%**

5 - 7 Attendees

**20%**

8 - 9 Attendees

**25%**

10+ Attendees

**30%**

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**Registration Information**

Organisation Name				
Address		Suburb	State	Postcode
Booking Contact Information				
Title	Full Name	Position	Email	Phone

**Delegate Information**

#	Title	Full Name or TBA	Position	Email
1				
2				
3				
4				
5				
6				
7				
8				
9				

**Pricing**

Ends 22 Dec	Ends 24 Jan	Ends 28 Feb	Ends 22 Mar	Standard Rate
<b>Rapid Action</b> Save <b>\$600</b>	<b>Value Plus</b> Save <b>\$400</b>	<b>Super Saver</b> Save <b>\$200</b>	<b>Early Bird</b> Save <b>\$100</b>	
<b>\$1199</b> +gst = \$1318.90	<b>\$1399</b> +gst = \$1538.90	<b>\$1599</b> +gst = \$1758.90	<b>\$1699</b> +gst = \$1868.90	<b>\$1799</b> +gst = \$1978.90

GROUP DISCOUNTS	3 - 4 attendees	5 - 7 attendees	8 - 9 attendees	10+ attendees	No. of Attendees	Total incl. GST
	<b>10%</b>	<b>20%</b>	<b>25%</b>	<b>30%</b>		

**Conditions:** Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Rapid Action, Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.  
**Note:** All prices listed in Australian Dollars. Course materials included. Registration Options are per person only.

**Payment Details**

Payment is required prior to attending this event

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**Note: 2% surcharge applies to American Express payments**

Card Number                 Expiry  /

CVV    Full Name as on card

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Please transfer funds directly to:  
 Westpac Account Name: Liquid Learning Group Pty Ltd  
 BSB: 032 002  
 Account No: 407 273  
 SWIFT Code: WPACAU2S

Amount

Please quote ref MUSS0424A - S and registrant name

**Authority**

Authorising Manager's Details: This registration is invalid without a signature

Name	Position	Phone
Email	Signature	Date

Email this form to: [registration@liquidlearning.com.au](mailto:registration@liquidlearning.com.au) or Call us on: +61 2 8239 9711

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