Navigate complex negotiations - advanced techniques for superior outcomes

- · Improve your ability to express your needs and interests effectively
- · Develop strategies for finding creative solutions in complex negotiations
- · Learn how to manage and resolve conflicts constructively
- · Build your confidence to make informed choices that align with your negotiation goals

THE AGENDA

Workshop

20 FEB | 9:00 - 4:30

- Negotiating with interpersonal proficiency
- Your voice, your way power and persuasion strategies
- · Mastering difficult negotiation situations
- Applying advanced negotiation skills in real life

YOUR FACILITATOR

With 35 years of experience, Fiona has transformed businesses globally. Notably, she served as Sales Director at Unilever, Head of Beverages at RFG, and National Strategy Manager at Coca-Cola Amatil, earning recognition as an Exceptional Leader. Fiona excels in negotiations and supplier issue resolution. She now specialises in negotiation, strategy execution, leadership, and executive coaching through Dial Consulting. Fiona's programs, rooted in neuroscience and change management, drive lasting behavioural change and improved business performance.



Fiona Maggs Principal Dial Consulting

GROUP DISCOUNTS

3 - 4 Attendees

10%

5 - 7 Attendees

15%

8 - 9 Attendees

20%

10+ Attendees

25%

BOOK NOW AND SAVE

Rapid Action

Save \$800

Ends 6 Oct

Value Plus

Save \$600

Ends 27 Oct

Super Saver

Save \$400

Ends 17 Nov

Early Bird

Save \$200

Ends 22 Dec



Advanced Negotiation Skills Workshop

20 Feb 2024 | Online

Registration Information

BOOKING FORM

Event Reference: ANSW0224A - O Priority Code: I

Organisation Name					
Address			Suburb	State	Postcode
Booking Contact Information					
Title Fu	ll Name	Position	Email	F	Phone
Delegate Information					
# Title	# Title Full Name or TBA		Position		Email
1					
2					
3					
4					
5					
6 7					
8					
9					
10					
Pricing					
Ends 6	Oct	Ends 27 Oct	Ends 17 Nov	Ends 22 Dec	
Rapid Action		Value Plus	Super Saver	Early Bird	Standard
Save \$800		Save \$600	Save \$400	Save \$200	Rate
\$999 +gst =	\$1098.90	\$1199 +gst = \$1318.90	\$1399 +gst = \$1538.9	\$1599 +gst = \$1758.9	0 \$1799 +gst = \$1978.90
GROUP DISCOUNTS	3 - 4 attendee	s 5 - 7 attendees 8	3 - 9 attendees 10+ atte	110101	Total incl. GST
Conditions: Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Rapid Action, Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts. Note: All prices listed in Australian Dollars. Course materials included. Registration Options are per person only.					
Payment Details Payment is required prior to attending this event					
Credit Card Details - Please charge my credit card for this registration: Electronic Funds Transfer (EFT)					
Card Type Visa MasterCard American Express					Please transfer funds directly to: Westpac Account Name: Liquid Learning Group Pty Ltd
Cheque (payable to Liquid Learning Group Pty Ltd) Electronic Funds Transfer County Fig. 12 County Fig					
Please invoice	me:	Card Number		Expiry /	
Purchase Orde	r No. #	CVV Full i	Name as on card		Amount Please quote ref ANSW0224A - O
		Cardholder's Contact N	Number Signat	ure	and registrant name
Authority Authorising Manager's Details: This registration is invalid without a signal.					
Name		Position		Phone	
Email				Signature X	Date
Email this form to: registration@liquidlearning.com.au or Call us on: +61 2 8239 9711					
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