

# Women in Leadership Series: Assertiveness & Negotiation Skills *Workshop*

4 Dec | Sydney



## Master negotiation strategies and enhance resilience for optimal outcomes

- Learn the power of assertiveness and negotiation for effective influence and leadership
- Discover the art of assertive communication through active listening and body language
- Develop techniques to express opinions, set boundaries, and resolve conflicts with finesse
- Apply strategies in real cases, engage in simulations, and create actionable negotiation plans

### THE AGENDA

#### Workshop

4 DEC | 9:00 - 4:30

- Understand the importance and key characteristics of assertiveness
- Techniques for effective assertive communication
- Negotiation essentials and strategies for women
- Elevating performance - analyse, plan, excel

### YOUR FACILITATOR

Noa Sheer is a negotiation consultant, expert and scholar who brings research-based methods in negotiation planning and persuasion to experienced negotiators in industries such as tech, construction, real estate, banking & finance, and the public sector. Noa designs negotiation protocols and “playbooks” bespoke to organisations, delivers negotiation training and represents C-suite clients in high stakes negotiations.



**Noa Sheer**  
Negotiation Consultant  
Sheer Negotiations

### GROUP DISCOUNTS

3 - 4 Attendees

**10%**

5 - 7 Attendees

**15%**

8 - 9 Attendees

**20%**

10+ Attendees

**25%**

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