

# NSW Public Sector Grades 9 to 11: Management Essentials

12 - 13 Dec | Cliftons Sydney

Workshop



## Essential management skills to strengthen the connections between strategy and results

- Address changing expectations facing management in the NSW Public Sector
- Strengthen your resilience through Emotional Intelligence (EI)
- How to manage KPIs, set expectations and monitor outcomes
- Develop a focused, yet flexible, strategy to guide your development

### THE AGENDA

#### Day 1

12 DEC | 9:00 - 4:30

- Redefine your success - New competencies and capabilities
- Expand your Emotional Intelligence (EQ)
- Lift employee engagement to drive high performance
- Communicate with new purpose

#### Day 2

13 DEC | 9:00 - 4:30

- Improve your influencing skills
- Managing your critical path - Projecting future outcomes
- Turning insights into action - Leading for results
- Create your personal plan to lead for results

### YOUR FACILITATOR

Dr Leanne Elich is an award-winning Sales Psychology and Business Strategist, recognised as a pioneering thought leader in the field of psychology and neuroscience applied to business. With over 25 years' of global experience, she is one of Australasia's most successful Technology Business Executives and a leading expert in high-performance teams. Leanne's passion lies at the intersection of behavioural science and psychology, where she uses her established methodologies to ethically influence consumer behavior.

**Leanne Elich**  
Chief Executive Officer  
L.E.C. Leanne Elich Consulting



### GROUP DISCOUNTS

3 - 4 Attendees

**10%**

5 - 7 Attendees

**15%**

8 - 9 Attendees

**20%**

10+ Attendees

**25%**

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