

Negotiation and Influence Skills

27 Nov | Cliftons Brisbane

Workshop



Negotiate with strategy, vision and confidence

- Recognise the importance of negotiation skills in the workplace and in everyday life
- Discover your personal negotiation style, and strategies to resolve conflict during a negotiation
- Investigate how non-verbal communication, persuasion, influence, and culture can impact a negotiation
- Use principled negotiation to respond to critical moments in negotiation simulations

THE AGENDA

Workshop

27 NOV | 9:00 - 4:30

- Understand negotiation fundamentals
- Learn practical techniques for optimum success
- Principles of persuasion and influence
- Take things to the next level

YOUR FACILITATOR

Michael Collins is one of the region's leading talent, leadership and change experts with 25 years of experience in the field of leadership assessment and development, in particular, he specialises in identifying and discovering high potential leaders, differentiating leadership talent, neuropsychology and organisational change.



Michael Collins
High Potential Officer
Hipotential

GROUP DISCOUNTS

3 - 4 Attendees

10%

5 - 7 Attendees

15%

8 - 9 Attendees

20%

10+ Attendees

25%

BOOK NOW AND SAVE

Rapid Action

Save \$500

Ends 16 Aug

Value Plus

Save \$300

Ends 7 Sep

Super Saver

Save \$200

Ends 29 Sep

Early Bird

Save \$100

Ends 26 Oct

Call +61 2 8239 9711 Priority Code - I

Registration Information

Organisation Name

Address Suburb State Postcode

Booking Contact Information

Title Full Name Position Email Phone

Delegate Information

#	Title	Full Name or TBA	Position	Email
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

Pricing

Ends 16 Aug

Rapid Action
Save \$500

\$1295 +gst = \$1424.50

Ends 7 Sep

Value Plus
Save \$300

\$1495 +gst = \$1644.50

Ends 29 Sep

Super Saver
Save \$200

\$1595 +gst = \$1754.50

Ends 26 Oct

Early Bird
Save \$100

\$1695 +gst = \$1864.50

Standard Rate

\$1795 +gst = \$1974.50

GROUP DISCOUNTS

3 - 4 attendees
10%

5 - 7 attendees
15%

8 - 9 attendees
20%

10+ attendees
25%

No. of Attendees

Total incl. GST

Conditions: Group Discounts apply for bookings made simultaneously. Only one discount applies. Group discounts apply to standard rates only. Group discounts are not applicable to Rapid Action, Value Plus, Super Saver and Early Bird rates. Discounts cannot be applied retrospectively and must be claimed at the time of booking. Liquid Learning Group reserves the right to have sole discretion on an organisation's eligibility for discounts.
Note: All prices listed in Australian Dollars. Course materials included. Registration Options are per person only.

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Payment is required prior to attending this event.

- Credit Card
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Amount

Please quote ref NGSW1123A - B and registrant name

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Authorising Manager's Details: This registration is invalid without a signature

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