

# Emerging Leaders & Managers Toolkit

28 - 29 Nov | Cliftons Sydney



## Unlock your full potential and transform into a high performing leader

- Understand the differences between technical management and people leadership
- Delve into your leadership style and establish practical, autonomous and effective decision-making processes
- Improve organisational performance and business results through stronger team leadership
- Strategies to identify problems and implement effective problem-solving solutions

### THE AGENDA

#### Day 1

28 NOV | 9:00 - 4:30

- Delve into the differences between technical management and people leadership
- Learning leadership capabilities
- The importance of self-awareness - Emotional Intelligence (EI)
- Communicate with purpose - understand the power of why

#### Day 2

29 NOV | 9:00 - 4:30

- Manage work through others - The importance of empowerment in team development
- How to deal with complex issues
- Managing up - Improve your influencing skills
- Create your personal plan to lead for results

### YOUR FACILITATOR

Dr Leanne Elich is an award-winning Sales Psychology and Business Strategist, recognised as a pioneering thought leader in the field of psychology and neuroscience applied to business. With over 25 years' of global experience, she is one of Australasia's most successful Technology Business Executives and a leading expert in high-performance teams. Leanne's passion lies at the intersection of behavioural science and psychology, where she uses her established methodologies to ethically influence consumer behavior.

**Leanne Elich**  
Chief Executive Officer  
L.E.C. Leanne Elich Consulting



### GROUP DISCOUNTS

3 - 4 Attendees

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